# Optimizing Current Strategies and Applications in Industrial Engineering

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Published in the United States of America by

IGI Global

Engineering Science Reference (an imprint of IGI Global)

701 E. Chocolate Avenue Hershey PA, USA 17033 Tel: 717-533-8845

Fax: 717-533-8661

E-mail: cust@igi-global.com Web site: http://www.igi-global.com

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Library of Congress Cataloging-in-Publication Data

Names: Sahoo, Prasanta, editor.

Title: Optimizing current strategies and applications in industrial

engineering / Prasanta Sahoo, editor.

Description: Hershey, PA: Engineering Science Reference, [2019] | Includes

bibliographical references.

Identifiers: LCCN 2018049694| ISBN 9781522582236 (h/c) | ISBN 9781522582243

(eISBN)

Subjects: LCSH: Industrial engineering--Research.

Classification: LCC T56.24 .O68 2019 | DDC 620.0068/5--dc23 LC record available at https://lccn.loc.gov/2018049694

This book is published in the IGI Global book series Advances in Civil and Industrial Engineering (ACIE) (ISSN: 2326-6139; eISSN: 2326-6155)

British Cataloguing in Publication Data

A Cataloguing in Publication record for this book is available from the British Library.

The views expressed in this book are those of the authors, but not necessarily of the publisher.

For electronic access to this publication, please contact: eresources@igi-global.com.

## Chapter 3

# Role of Human Resources, Production Process, and Flexibility on Commercial Benefits From AMT Investments

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### **ABSTRACT**

Advanced manufacturing technologies (AMT) acquisition by maquiladoras (foreign-owned manufacturing companies) is a tendency that allows these companies to maximize their commercial benefits. However, it remains unclear how the AMT implementation impacts on their performance. In addition, this research studies 383 responses to a questionnaire about the AMT implementation in the Mexican maquiladora industry and reports an analysis with four latent variables associating obtained benefits after the AMT implementation—human resources, flexibility, production process, and commercial benefits—where their relationships are evaluated through six hypotheses using a structural equation model (SEM). Finally, the outcomes demonstrated that AMT benefits for human resources have a direct effect on flexibility, production process, and commercial benefits. However, the direct effect from human resources benefits, knowledge, and experience on commercial benefits are acquired through indirect effects, using flexibility and production process as mediator variables.

DOI: 10.4018/978-1-5225-8223-6.ch003